



**ΤΕΣ**  
**ΤΕΧΝΙΚΗ**  
**ΕΤΑΙΡΙΑ**  
**ΣΕΡΡΩΝ**



**TES SERRES TECHNICAL Co. S.A.**

**Registered Office: 12, D. Solomou Str., 621 22 Serres**

**Companies Reg. No. 11049/059/B/86/0021**

**G.E.MI. No. 114242552000**

**FINANCIAL STATEMENTS**

**Year 2017**

**1 January to 31 December 2017**

## Independent Auditor's Report

To the Shareholders of the Company "TES SERRES TECHNICAL Co. S.A."

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Company "TES SERRES TECHNICAL Co. S.A.", which comprise the balance sheet as at 31 December 2017, the statements of income and changes in equity for the year then ended, as well as the relevant notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the Greek Accounting Standards and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing that have been incorporated into Greek legislation (G.G./B'/2848/23.10.2012). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's system of internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Basis for Qualified Opinion**

As a result of our audit arose the following matters:

1) In the account "Participating interests in subsidiaries, associates and joint ventures", is included also the impaired acquisition cost of a general partnership amount Euro 2.128.000,00 the financial statements of which are not audited by Certified Auditors Accountants. The fair value of this, according to its last published

balance sheet, amounts in total to Euro 1.499.200,00 and is shorter of its already impaired acquisition cost by amount Euro 628.800,00. By deviation from the accounting principles that are provided by the Greek Accounting Standards, has not been calculated additional impairment of this participation for the arising difference of Euro 628.800,00 and, as a consequence the value of this account, the equity and the results for the previous years are shown equally in amount increased.

2) The tax liabilities of the company for the years 2016 to 2017 have not been examined by the tax authorities as yet. Therefore, the tax results for these years have not been made final. The company has not proceeded to estimation of additional taxes and penalties that may be assessed at a future tax audit and has not made relevant provision in respect of this contingent liability. From our audit reasonable assurance has not been obtained in respect of the estimation of the amount of provision that may be required.

### **Qualified Opinion**

In our opinion, except for the effects of the matter (1) and the possible effects of the matter (2) described in the Basis for Qualified Opinion paragraph, the accompanying financial statements present fairly, in all material respects, the financial position of the Company "TES SERRES TECHNICAL Co. S.A." as at 31 December 2017, and of its financial performance for the year then ended in accordance with the Greek Accounting Standards.

Athens, 19 March 2018

**VASILEIOS EMM. PATEROMICHELAKIS**

Certified Public Accountant Auditor  
Institute of CPA (SOEL) Reg. No. 14421

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Associated Certified Public Accountants s.a.  
member of Crowe Horwath International  
3, Fok. Negri Street - 112 57 Athens, Greece  
Institute of CPA (SOEL) Reg. No. 125



**BALANCE SHEET 31 DECEMBER 2017**

*Amounts in Euro*

<b>ASSETS</b>	<b>Note</b>	<b>31/12/2017</b>	<b>31/12/2016</b>
<b>Non-current assets</b>			
<b>Tangible assets</b>			
Land-Buildings		1.302.501,24	1.360.358,44
Mechanical equipment		1.036.471,08	1.058.762,57
Other equipment		225.335,20	201.323,94
<b>Total</b>		<b>2.564.307,52</b>	<b>2.620.444,95</b>
<b>Intangible assets</b>			
Other intangible assets		0,46	0,46
<b>Total</b>		<b>0,46</b>	<b>0,46</b>
<b>Financial assets</b>			
Participating interests in subsidiaries, associates and joint ventures		2.161.000,00	2.161.000,00
Other		0,00	3.265,88
<b>Total</b>		<b>2.161.000,00</b>	<b>2.164.265,88</b>
<b>Total non-current assets</b>		<b>4.725.307,98</b>	<b>4.784.711,29</b>
<b>Current assets</b>			
<b>Inventories</b>			
Finished and semi-finished products		127.190,48	163.000,00
Raw materials and consumables		8.729,94	9.150,27
<b>Total</b>		<b>135.920,42</b>	<b>172.150,27</b>
<b>Financial assets and payments on account</b>			
Trade receivables		3.128.307,73	2.931.942,17
Other receivables		359.602,28	250.634,80
Other financial assets		280.855,01	3.680.855,01
Prepaid expenses		45.334,80	49.284,71
Cash and cash equivalents		3.575.540,92	895.365,87
<b>Total</b>		<b>7.389.640,74</b>	<b>7.808.082,56</b>
<b>Total current assets</b>		<b>7.525.561,16</b>	<b>7.980.232,83</b>
<b>Total Assets</b>		<b>12.250.869,14</b>	<b>12.764.944,12</b>



<b>LIABILITIES</b>	<b>Note</b>	<b>31/12/2017</b>	<b>31/12/2016</b>
<b>Equity</b>			
<b>Paid-up capital</b>			
Capital		5.233.567,50	5.389.020,00
<b>Total</b>		<b>5.233.567,50</b>	<b>5.389.020,00</b>
<b>Fair value differences</b>			
Fair value differences in tangible assets		13.248,62	13.248,62
<b>Total</b>		<b>13.248,62</b>	<b>13.248,62</b>
<b>Reserves and retained earnings</b>			
Statutory reserve		554.040,69	554.040,69
Tax-free reserves		241.761,07	241.761,07
Retained earnings		4.395.609,03	4.437.337,27
<b>Total</b>		<b>5.191.410,79</b>	<b>5.233.139,03</b>
<b>Total equity</b>		<b>10.438.226,91</b>	<b>10.635.407,65</b>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Short-term bank loans		3.312,78	2.343,45
Trade payables		1.363.891,73	1.635.923,03
Other taxes and duties		45.917,04	105.219,32
Social security organizations		49.727,65	53.772,45
Other payables		349.793,03	332.278,22
<b>Total</b>		<b>1.812.642,23</b>	<b>2.129.536,47</b>
<b>Total liabilities</b>		<b>1.812.642,23</b>	<b>2.129.536,47</b>
<b>Total Equity and Liabilities</b>		<b>12.250.869,14</b>	<b>12.764.944,12</b>



**STATEMENT OF INCOME by FUNCTION**

Note		31/12/2017		31/12/2016
Turnover (net)		4.711.420,43		5.149.148,93
a. Company	4.711.420,43		5.149.148,93	
b. Joint ventures	1.155.207,50		1.764.419,86	
<b>Total</b>	<b>5.866.627,93</b>		<b>6.913.568,79</b>	
Cost of sales		(4.662.658,15)		(5.853.884,56)
<b>Gross profit/(loss)</b>		<b>48.762,28</b>		<b>(704.735,63)</b>
Other operating income		336.435,72		1.107.127,03
Administrative expenses		(342.797,30)		(340.930,41)
Other expenses and losses		(57.436,73)		(42.459,84)
Gains & losses on disposal of non-current assets		49.510,18		0,00
Other income and gains		5.700,63		17.201,27
<b>Earnings/(loss) before interest and tax (EBIT)</b>		<b>40.174,78</b>		<b>36.202,42</b>
Interest and similar income		0,00		2.053,58
Interest expense and similar charges		(33.655,24)		(33.574,00)
<b>Profit/(loss) before income tax</b>		<b>6.519,54</b>		<b>4.682,00</b>
Income tax expense		(48.247,78)		(56.963,26)
<b>Profit/(loss) for the period net of tax</b>		<b>(41.728,24)</b>		<b>(52.281,26)</b>



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## STATEMENT OF CHANGES IN EQUITY

Note	Capital	Statutory reserve	Tax-free reserves	Retained earnings	Total Equity
<b>Balance at 1/1/2016</b>	<b>5.389.020,00</b>	<b>567.289,31</b>	<b>241.761,07</b>	<b>3.519.752,48</b>	<b>9.717.822,86</b>
Changes in accounting policies and correction of errors				969.866,05	<b>969.866,05</b>
Profit/(loss) for the period				-52.281,26	<b>-52.281,26</b>
<b>Total change in Equity for the period</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>917.584,79</b>	<b>917.584,79</b>
<b>Balance Equity at 31 December 2016</b>	<b>5.389.020,00</b>	<b>567.289,31</b>	<b>241.761,07</b>	<b>4.437.337,27</b>	<b>10.635.407,65</b>
<b>Balance at 1/1/2017</b>	<b>5.389.020,00</b>	<b>567.289,31</b>	<b>241.761,07</b>	<b>4.437.337,27</b>	<b>10.635.407,65</b>
Distribution to parties	-155.452,50				<b>-155.452,50</b>
Profit/(loss) for the period				-41.728,24	<b>-41.728,24</b>
<b>Total change in Equity for the period</b>	<b>-155.452,50</b>	<b>0,00</b>	<b>0,00</b>	<b>-41.728,24</b>	<b>-197.180,74</b>
<b>Balance Equity at 31 December 2017</b>	<b>5.233.567,50</b>	<b>567.289,31</b>	<b>241.761,07</b>	<b>4.395.609,03</b>	<b>10.438.226,91</b>

Serres, 16 March 2018

THE CHAIRMAN OF THE B. OF  
D.

THE VICE CHAIRMAN OF THE B. OF D.  
and MANAGING DIRECTOR

THE ACCOUNTANT

**CHRISTOS BESIRIS**  
ID. No. AH842622/11

**NAOUM PASSIAS**  
ID. No. AN 389808/17

**I. POULIOS**  
ID. No. AE 377130/07 E.C.G.  
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